

**AUTOMARK**  
CERTIFIED PRE-OWNED VEHICLES



# BUY AND DRIVE AWAY WITH TOTAL PEACE OF MIND

Is the vehicle  
recorded as stolen?

Was the  
vehicle ever  
written off?

Any previous  
Damage?

How many previous  
owners?

Is the mileage  
correct?



## 1. VEHICLE HISTORY

Get as much information as you can from the current owner and then do your own research. Check if the vehicle is the subject of any recall or special service campaign with the dealer in Zambia. For Toyota models check on the Toyota website on: <https://www.toyotazambia.co.zm/vin-checker/>

## 2. RUST OR PAINT DAMAGE



Take a walk around the car and keep an eye out for any rusty spots or paint chips. Small, localized rust patches aren't necessarily a deal breaker because they can be fixed fairly easily. If there are places where the metal is totally rusted through, you might want to reconsider the purchase. The cost of repairing rust or paint damage can range from a few thousand kwachas to tens of thousands of Kwacha. It is advisable that where you notice any such damages you subject the vehicle to an inspection by an authorized body and paint repair specialist for an estimate which you may use to negotiate for a better price or ask the seller to repair the vehicle. CFAO Motors Zambia Limited approved body repair operation is Top Gear Motors

## 3. FRAME ISSUES



While you're walking around the vehicle, you should also look for any structural issues with the frame. Is the car sitting level on the ground? Is there anything hanging from the undercarriage? Pay close attention to the bumpers and look inside the trunk and hood for new bolts or warping that could indicate a recent accident repair. Where you note any damages, it is advisable that you subject the vehicle to an inspection by an authorized body and paint repair specialist for an estimate, which you may use to negotiate for a better price or ask the seller to repair the vehicle



## 4. UNDER THE HOOD



The engine is the most important part of any vehicle. With the car turned off, pop the hood and visually inspect the engine. Some forms of corrosion is acceptable due to imports from Japan (Coastal area causes salt corrosion) Oil could also be dark coloured due to diesel engine design and operation. Recommendation is to have an inspection and service carried out by Toyota.

## 5. TIRE CONDITION



The tread depth of new tires is 12mm. Worn out and finished tires are below 6mm making them very dangerous to use.



The tire tread should be worn evenly and all four should match. Uneven tread or extra wear on a few of the tires often means poor alignment, which can be a symptom of steering, suspension, or frame issues. A poorly aligned car will pull to the right or left when driving.



You should also check the age of your tires. Generally, tires should be less than five years old from the date of manufacture.

## 6. REGULATORY COMPLIANCE

Ask for documents issued by Zambia Revenue Authority showing that all duties and taxes have been paid. If the vehicle is registered obtain an original registration certificate issued by the Road Transport and Safety Agency otherwise ask for an Interpol Clearance Certificate. Further check if the Road Tax, Road Worthiness Certificate, and Insurance are valid.

## 7. SEAT BELT TAGS



The seat belts normally have a tag on the end that is attached to the body of the vehicles. These tags have the seat belt manufacturers details and seat belt details including its year of manufacture. The year of manufacture of the motor vehicle and the seat belt fitted on the car should be the same or a couple of months difference. E.g Seatbelt manufactured in 1999 and vehicle manufactured in 2000. Absence of the tags or a big difference in years may indicate that the seat belts were changed or tempered with. In this case find out why there are not tags or why there is a difference as it may indicate tampering with the year of manufacture.

## 8. UPHOLSTERY

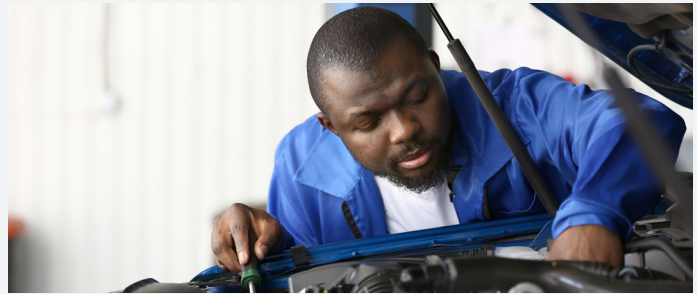


Seats and interior fabric can take a beating in a vehicle. Watch out for tears, stains and cracked leather on all the front and back seats — Upholstery expenses have the potential of being extremely high. Interior wear could also be an indication towards the age of the vehicle. Examples: Buttons, gear lever knob, dash, center console, etc do not wear based on road conditions, however these components wear over time and usage.

## 9. TEST DRIVE

The test drive is probably the most important part of shopping for a used car. Plan your route and put the car through the paces to test its maneuverability, acceleration, braking and suspension. Take it on the highway, if possible, and try parallel parking to get a feel for any blind spots the car might have.

## 10. TRUSTED OPERATION INSPECTION



If you think you've found the used car of your dreams you should take it to a trusted professional for an inspection. A trusted professional can determine if the vehicle has any underlying issues or areas that might become an issue in the future. It's not a free service, but it could save you from buying a vehicle with hidden mechanical problems. Toyota Zambia can assist with such an inspection at a special fee.

## 11. INTERIOR ELECTRONICS

Blasting the radio when your favorite song comes on is one of the little joys of car ownership. Press some buttons and make sure the stereo and the other electronic components in the cockpit are working properly. Turn on the air conditioning and heat as well.

## 12. CHANGE OF OWNERSHIP DOCUMENTS

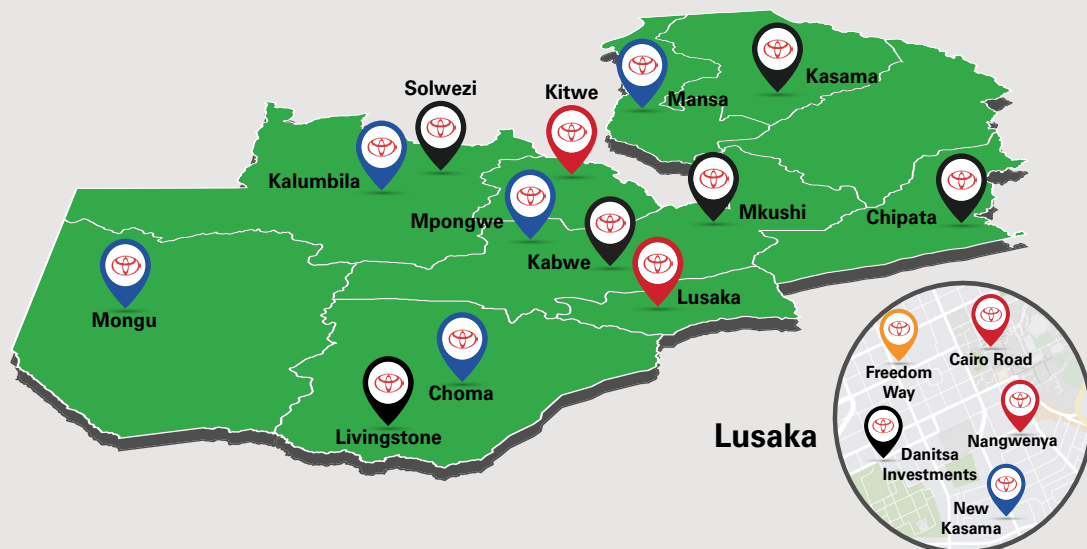
Obtain all the necessary documents required for you to change ownership of the vehicle into your name. The following are the documents that you will require:

- (a) Letter of Sale.
- (b) Zambia Revenue Authority Tax Clearance Certificate for change of ownership.
- (c) Original motor vehicle registration certificate.
- (d) Road Transport and Safety Physical Inspection Report.
- (e) Change of ownership certificate Form MVR 1 signed by both parties seller and buyer.

# BUY & DRIVE



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Service and Spare Parts Centre



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